



ANNUAL REVIEW 2021



ABOUT THE IA FOUNDATION

The Insurance Advisernet Foundation was established in 2015 as a way to consolidate the considerable goodwill that already existed amongst our Authorised Representatives across Australia. We feel very fortunate to be part of a dynamic and successful business. The Foundation will remain part of our ongoing commitment to our people, our clients and the wider community.



Why does the IA Foundation *exist*?

The IA Foundation exists to support local Australian organisations that work to help change the lives of individuals, families and communities for the better.

What does the IA Foundation *do*?

The IA Foundation reaches out to our adviser practices, insurers and business partners who have the passion, commitment and social conscience to help those more disadvantaged than themselves. Individually and collectively, advisers identify not-for-profits that are deserving of donations and in many cases, give their time and skills.

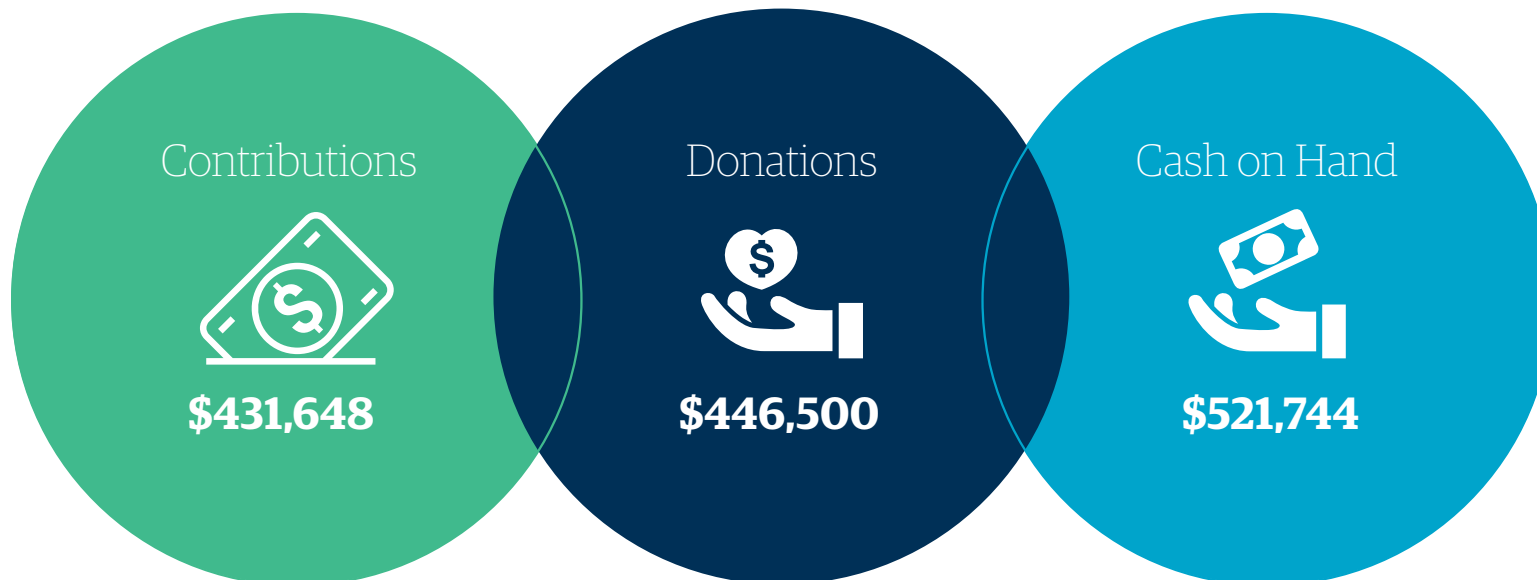
How does the IA Foundation *donate*?

Donations are given directly to community not-for-profits and/or charities and each year the IA Foundation strives to make a difference!

OUR IMPACT IN 2020/21

*Helping to **change** the **lives** of individuals,
families and communities for the **better**.*

Insurance Advisernet and its Foundation has contributed over \$2 million over the last 5 years to over 30 different charities. We aim to donate over \$400,000 each year through a variety of fundraising initiatives. By working closely with our staff, advisers and our insurance underwriting partners we aim to leave a social legacy for generations to come.





Charities and Not for Profits were significantly impacted as they have all seen a reduction in the donations received and a surge in support needed – particularly those in the area of mental health.

Wow, 2020/2021 was another turbulent year, this time with COVID impacting virtually all of us.

It was great to have the IA Foundation there again and I can assure you all the donations were gratefully received.

We are extremely proud to advise in 2020/2021 we have made donations of almost \$450,000 to over 30 registered charities.

A huge thank you to all our AR practices, IA staff, insurer partners and business partners who continue to donate to the IA Foundation. We are delighted to confirm we are committed to continuing to “make a difference” to those less fortunate than ourselves.

Hell Yeah!!!

Ian Carr
Chairman

REACHING
out IN THE
community

DONATIONS GRANTED
IN 2020 AND 2021



SAHMRI

The SAHMRI (South Australian Health and Medical Research Institute) is an independent flagship organisation dedicated to improving health outcomes, both in Australia and around the world. One of their research areas is Heart Health and IA is proud to provide a range of insurances to SAHMRI for the multiple clinical trials being conducted by this department. In fact, it was the provision of these insurances that led to IA donating a further \$25,000 to SAHMRI to actively support one of their Peripheral Arterial Disease Projects.

This funding follows on from last year's donation which supported their Heart Health Program.

Approximately 1 in 5 patients with peripheral arterial disease will suffer a major adverse cardiovascular event over a 12-month period. Atherosclerotic risk factors in patients with PAD are disappointingly under recognised and under-treated in the community. This disease burden is expected to increase significantly over the next 20 years due to our aging population and our changing risk factor profiles.

This project examines the effects of medical and lifestyle therapy on symptoms, functional capacity, quality of life and cardiovascular health compared with standard treatment.

With the generous support of IAF, SAHMRI have been able to investigate many aspects of peripheral artery disease. From this research, they have identified significant gender differences in mortality. Understanding the factors contributing to this discrepancy is essential. We believe this is key to improving care for all patients with this condition.

\$25,000
Donation



The IA donation of \$25,000 will help to pay for vital research into PAD.



\$50,000
Donation

JDRF

JDRF is the largest charitable funder and advocate of Type 1 Diabetes (T1D) research in the world. Their aim is to raise enough money so that this disease and its complications will not only be treated effectively, but also prevented and even cured in the near future. Known as the silent pandemic, Diabetes Australia estimates that 280 Australians develop diabetes every day with 10% suffering from T1D (85% suffer from Type 2 Diabetes and 5% from gestational diabetes).

Each year, JDRF stages the 'JDRF One Walk', a month long challenge whereby participants walk 120,000 steps to support 120,000 Australians living with T1D to help raise research funds and the Insurance Advisernet (IA) Foundation is very happy to continue its support of this event. IA first became involved in 2016, donating \$10,000 to 'Hayley's Heroes', a fundraising team organised by IA Authorised Representative Simon Feldman of Sound Insurance Services in Melbourne.

Simon's young daughter was diagnosed with T1D in 2014 when she was just 11 years old, and Hayley's Heroes takes part in the JDRF One Walk every year to help raise money for research.

JDRF continually strives to improve the lives of people suffering from T1D by funding national and international research with the express aim of eradicating this disease. To date, this organisation has raised \$2.25billion for research, with \$152m million invested in Australian research.

The IA Foundation is a strong supporter of our community and takes great pleasure in continuing its support of this worthy cause.



*IA first became involved in 2016,
donating \$10,000 to 'Hayley's Heroes',
a fundraising team organised
by IA Authorised Representative
Simon Feldman of Sound Insurance
Services in Melbourne.*



\$27,500
Donation

TOUR DE CURE

Tour de Cure is a non-profit organisation that organises tours and events across Australia to fund pioneering Australian cancer projects. The Insurance Advisernet Foundation (IA) is pleased to support Tour de Cure once again this year by making another \$25,000 donation to help fund the work of Australian scientists who have dedicated their lives to uncovering a cure for cancer.

This was facilitated by Gareth Jones, Principal of Partenaire Solutions, and an Authorised Representative of IA. Like most Australians, Gareth has been personally affected by cancer so he's passionate about supporting Tour de Cure. He's participated in numerous riding tours and has personally fundraised a significant amount of money for cancer research, support and prevention projects.

IA fully supports and encourages the efforts of staff members like Gareth Jones, who selflessly give of their own free time to support organisations like Tour de Cure. In honour of Tour de Cure's mission to find a cure for cancer,

“

IA were very proud to make this \$27,500 donation to this inspiring and well-deserving charity.

BILL CREWS FOUNDATION

The Rev. Bill Crews Foundation provides assistance to address the cause and effect of homelessness and poverty, as well as unemployment. Indeed, we succeed in achieving this through a combination of caring services like food provision, social welfare and education support.

The founder, Rev. Bill Crews, has been supporting the homeless and vulnerable for more than 30 years. Over that time the vision of the Foundation has grown.

Their famous Loaves & Fishes Free Restaurant and food vans have served over 9 million meals to the hungry. In addition, we also have an onsite community centre, with a healthcare clinic and welfare support.

The caring services provided by the team at The Rev. Bill Crews Foundation have benefitted countless people. In fact the Foundation is now acknowledged as a leading frontline charity.

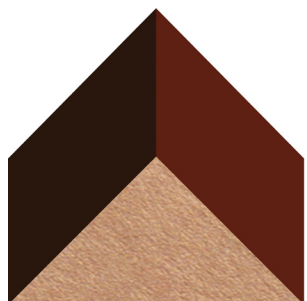
Rev. Crews and his team are passionate about making an immediate and tangible difference to the lives of those in need.

Insurance Advisernet were pleased to donate \$12,500 to the The Rev Bill Crews Foundation. so his team could give free meals and support to thousands of homeless, poor and disadvantaged Australians every week and is trusted by the community to improve the lives of the homeless and needy. Their unique combination of free meals and suite of health & outreach services provides an innovative and proven pathway out of poverty.

See the impact that was made on Christmas 2020 [here](#).



\$12,500
Donation



**Australian
Men's Shed
Association**

SHOULDER TO SHOULDER

MEN'S SHED ASSOCIATION

Recently, the Insurance Advisernet Foundation and Everest Risk Group, once again, made a donation of \$50,000 to the Australian Men's Shed Association (AMSA), a non-profit organisation operating out of Newcastle. Having spoken passionately about the work being performed by AMSA, the Foundation was elated to once again be able to assist in the continued running of the AMSA program.

AMSA was established in 2007 by the Australian independent community-based Men's Sheds as a body to represent, support and promote the continued Men's Shed movement. It was founded on the principle of sharing information between Sheds and those communities wishing to establish and operate a Men's Shed.

AMSA provides practical support to Men's Sheds, delivering a wide range of services with the aim of improving the health and wellbeing of members to reduce the number of men who are at risk from preventable health issues which may emanate from isolation. The Australian Men's Shed Association prioritises the well-being of all men by providing a safe, friendly, and welcoming place for men to work on meaningful projects and to contribute to the wider community.

\$40,000
Donation



"The Australian Mens Shed Association, and myself particularly, have developed a great relationship with Everest Risk Group Pty Ltd and Insurance Advisernet Foundation over a period of approximately 7 years. In this time they have worked closely with us to offer a robust and affordable insurance product for our members. The IA Foundation has supported us during this time with financial assistance through donations and plenty of great advice. Ian and Shaun have been very committed to helping us to achieve our goals in supporting mens Sheds nationally." - Mel White, Memberships & Insurance Manager



BRISBANE YOUTH SERVICE

Brisbane Youth Service supports homeless and disadvantaged young people (aged 12-25 years) and their children, to secure and maintain housing. We provide emergency support and a range of services to assist young people to address physical & mental health issues, establish successful relationships & support networks and access pathways to education & long term employment

The much needed funds will be used to support homeless and at-risk young people who are in crisis to create new and better futures. On hand to present the cheque was Authorised Representative, Tyrone Shandiman.

\$12,500

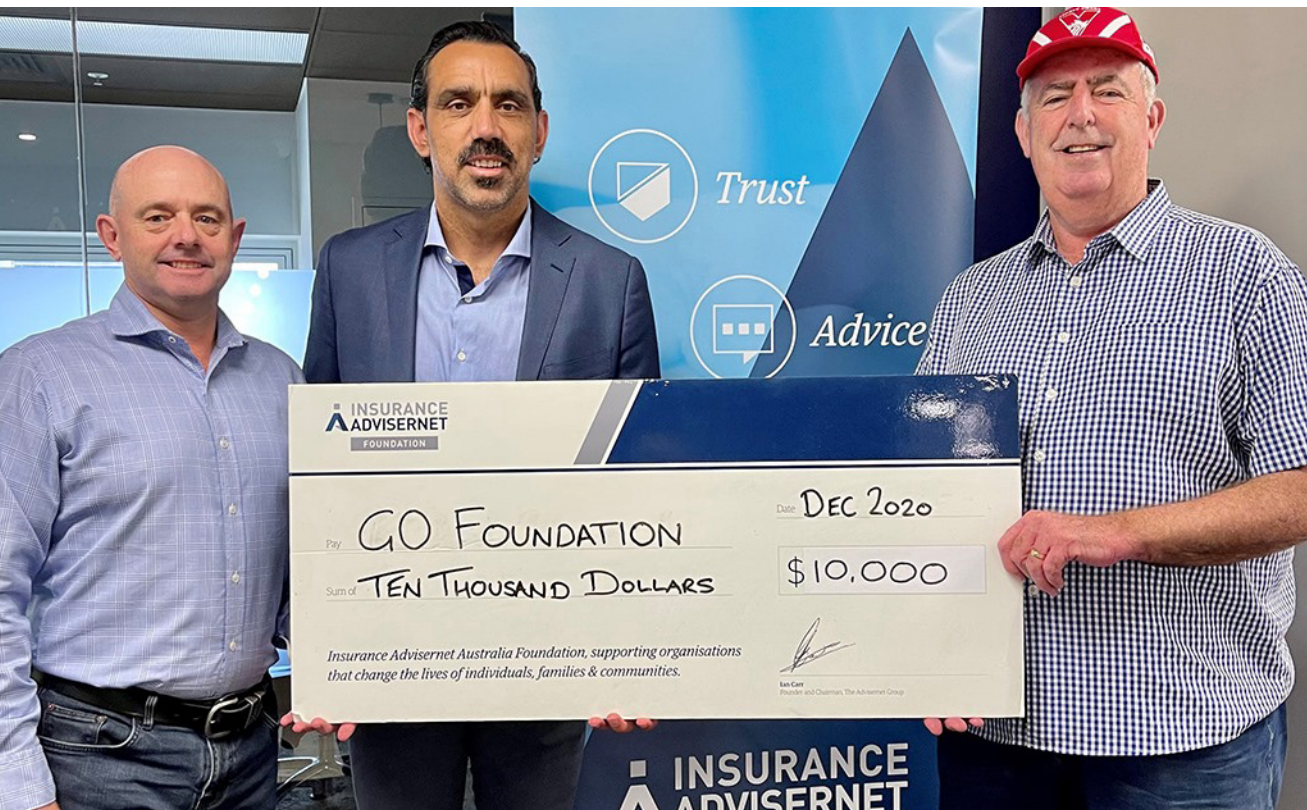
**BRISBANE
YOUTH
SERVICE**

NEW FUTURES FOR YOUNG PEOPLE

brisyouth.org

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With a vision to provide 'New Futures for Young People', BYS has been operating in Fortitude Valley since 1977.



\$10,000
Donation



gofoundation.org.au

GOODES O'LOUGHLIN FOUNDATION

The GO Foundation aims to create a brighter future for Indigenous Australians by empowering them through education. Recent research has shown that when Indigenous students complete further education, their employment opportunities are equal to non-Indigenous Australians. This is important because although Indigenous students receive a similar number of offers from Universities, their completion rates are much lower. This follows on from their school completion rates, which are also much lower than non-Indigenous students.

IA has a long history of supporting worthy causes and we regularly donate to a number of non-profit organisations on an on-going basis. We are also constantly on the lookout for other organisations that require financial help and recently came across the work of the GO Foundation. Once we understood their focus and the success that they have achieved, we instantly knew that this was something that we could support.

So, we were very pleased to donate \$10,000 to the GO Foundation. This cheque was gratefully received by one of GO Foundation's founders, Adam Goodes. Our donation will be used to provide more public school scholarships for Indigenous students, as well as provide more opportunities for mentoring, leadership and support across Adelaide.



IA is very happy to support this caring and hardworking organisation and hope that our donation goes some way to help other Indigenous students achieve a brighter future.



\$22,500
Donation

Proudly supporting



starlight.org.au

STARLIGHT FOUNDATION

The Starlight Foundation is a non-profit organisation who not only supports sick children in hospital by providing necessary healthcare resources, but also creates programs and experiences to bring joy into the children's lives. Some of these programs include Captain Starlight and Wishgranting, but to achieve these impressive results, the Starlight Foundation needs funds.

So, it is with great pleasure that the IA Foundation donated \$22,500 to the Starlight Foundation in the last financial year.

The IA Foundation has an extensive history of supporting charities and non-profit organisations across Australia. We believe that if we have the capacity to support these worthy causes, it is our fundamental duty to do so. This is why we are so happy that the Starlight Foundation has become an institutional success story for so many of our sick children. We will continue to support their foundation's fundraising events in the future as we watch them powering from one successful endeavour to another. When it comes to the health, safety and happiness of our children, no price is too high.



\$12,500
Donation



sacredheartmission.org

SACRED HEART MISSION

Since 1982, Sacred Heart Mission has been helping the homeless, disadvantaged and socially excluded to experience a better life. Initially, their focus was on providing food and a place to sleep, but quickly extended into securing stable housing and building capacity for them to enjoy a safe, independent and active community life. Over the years, regardless of age or background, the Sacred Heart Mission has helped thousands of disadvantaged people rebuild their lives across Australia.

IA is a fervent supporter of effective non-profit organisations, regularly making financial donations to worthy causes. We established the Foundation to support our ongoing commitment to the wider community in Australia and New Zealand. In this way, we have contributed more than \$2.5 million to more than 30 charities, holding true to our mission and helping to improve the lives of disadvantaged people.

So, it is with great pleasure that we donated \$12,500 to the Sacred Heart Mission. This donation will provide further resources to the Mission and enable them to continue their good work in aiding these underprivileged individuals.



The Sacred Heart Mission have become one of the recognised leaders in social research and a passionate advocate for an inclusive, fair and compassionate community where people can overcome disadvantage and realise their full potential.



\$25,000
Donation



actforkids.com.au

ACT FOR KIDS

Act for Kids is an Australian charity focused on preventing and treating child abuse and neglect with the ultimate aim of providing kids with a safe and happy childhood. With more than 45,000 children suffering significant abuse or neglect across Australia every year, the work performed by this charity is not only vital to our children's future, but it's also essential to our social fabric.

The IA Foundation was established to support our local community and we make a point of donating to worthy charities and non-profit organisations. Act for Kids came to our attention more than five years ago and we since have made multiple financial donations to this charity over the years.

These regular donations have been used to help Act for Kids deliver their Protective Behaviours Program, Learn To Be Safe With Emmy And Friends in many Gold Coast schools. Our donation of \$25,000 allowed the expansion of this Program to local early childhood education centres, aimed at 3 to 5-year-old kids.



We are thrilled at the opportunity to increase our impact to even more children with the help of Insurance Advisernet.

DONATIONS

Below you will find just some of the donations we have made in the past financial year.

\$20,000+



JDRF

(Juvenile Diabetes Research Foundation)

The world's leading supporter of Type 1 diabetes research.



Men's Shed Association

Prioritises the wellbeing of all men by providing a safe, friendly and welcoming place for men to work on meaningful projects and to contribute to the wider



Tour De Cure

Tour de Cure raises vital funds to support the researchers, surgeons and clinicians who dedicate their lives to finding a cure for cancer.



SAHMRI

(South Australian Health & Medical Research Institute)

An independent flagship organisation dedicated to improving health outcomes, both in Australia and around the world.

Act For Kids

Act for Kids is an Australian charity providing free therapy and support services to children and families who have experienced, or are at risk of child abuse and neglect.

Prostate Cancer Foundation

Prostate Cancer Foundation of Australia (PCFA) is a broad-based community organisation and the peak national body for prostate cancer in Australia.

DONATIONS

\$10,000+



Beyond Blue

Beyond Blue provides information and support to help everyone in Australia achieve their best possible mental health, whatever their age and wherever they live.



Bill Crews Foundation

Rev. Bill Crews and his team give free meals and support to thousands of homeless, poor and disadvantaged Australians every week and is trusted by the community to improve the lives of the homeless and needy. Their unique combination of free meals and suite of health & outreach services provides an innovative and proven pathway out of poverty.

Starlight

Brighten the lives of seriously ill children and their families.



Shake It Up

Shake It Up Australia Foundation promotes and funds Parkinson's disease research in Australia aimed at better treatments and ultimately a cure.

Cancer Council Queensland

Cancer Council Queensland is dedicated to improving quality of life for people living with cancer, through research, patient care, prevention and early detection.

Brisbane Youth Service

Supporting homeless and disadvantaged young people (aged 12-25 years) and their children, to secure and maintain housing. They provide emergency support and a range of services to assist young people to address physical & mental health issue.

Sacred Heart Mission

Sacred Hearts mission is to build people's capacity to participate more fully in community life, by addressing the underlying causes of deep, persistent disadvantage and social exclusion.

Leukodystrophy Australia

The organisation exists to provide information, support and advocacy to individuals and families affected by leukodystrophy, to raise awareness of this group of conditions, and to encourage leukodystrophy-related research.

GO Foundation

The GO Foundation was founded by Sydney Swans Legends, Adam Goodes and Michael O'Loughlin to empower young Indigenous Australians through education. As proud Aboriginal men, their names are synonymous with integrity, equality and opportunity.

DONATIONS

\$5,000 AND UNDER



Pancare Foundation

Pancare Foundation are a leading charity committed to inspiring hope, raising awareness, supporting families and funding research for upper gastrointestinal (GI) cancers.

Foodbank QLD

Foodbank is Australia's largest food relief organisation, operating on a scale that makes it crucial to the work of the front line charities that are feeding vulnerable Australians. Foodbank QLD



Autism Spectrum AU

At Autism Spectrum, they are passionate about people, about being positive and about what's possible. They are committed to providing the best opportunities for people at home, in the classroom and at work.

Rize Up

The RizeUp mission is to drive awareness of domestic and family violence within society by generating life-changing, practical support for the families affected, giving them the hope and empowerment to move on to a life free from violence.

Reach

Reach connect with a young person, uncover what's holding them back, and equip them with the tools to set goals, deal with conflict and stand up for what they believe in.

EveryMan Australia

Support men who are at risk of homelessness, living with mental health issues like depression or anxiety, living with disabilities, men who are perpetrators or survivors of violence, are ex-prisoners or having relationship or parenting difficulties.

Youth Futures

For over thirty years they have been empowering young West Australians to take control of their future by offering them the holistic support and opportunities they need to thrive.

Mandurah Marine Rescue

The Mandurah Marine Rescue Group works in close liaison with the WA Police Service coordinating and performing search and rescue missions at sea and throughout the Peel Region waterways for the community.

Soul Cafe

Provides free meals to some of Newcastle's most disadvantaged community members - many of are homeless, have a mental illness, substance abuse issues or live in poverty

Love Me Love You

Love Me Love You is a non-profit organisation that strives to empower and build resilience in young adults so that they may overcome the stigma surrounding mental health and other life hardships.

Open Doors Youth Service

Open Doors Youth Service provides support to young people with diverse genders, bodies and sexualities.

Hospital Research Foundation

The Hospital Research Foundation Group is a group of charities united. Together, we are fighting for better health and wellbeing for our community through life-changing medical research and improved healthcare.

YEAR TO DATE INCOME STATEMENT

June 2021



WITH THANKS TO
*Our
Supporters*

WE COULDN'T DO IT
WITHOUT YOU!

PRINCIPAL CORPORATE SUPPORTER



MAJOR CORPORATE SUPPORTERS



MAJOR INDUSTRY SUPPORTERS



2020/2021 SUPPORTERS

ADA Plus Pty Ltd	Carr Corporate Pty Ltd	Everest Risk Group Pty Ltd	Insurance Business Solutions Pty Ltd
Allinsure	Ceejaze Management & Consulting Pty Ltd	Ford & Associates Pty Ltd	Insurefix Pty Ltd
ALH Insurance Services Pty Ltd	Clear Insurance Pty Ltd	Fordsure Pty Ltd	Irecon Insurance Services Pty Ltd
Allan Insurance Services Pty Ltd	Coastal Insurance Services Pty Ltd	Fortress Risk Pty Ltd	James Germantis
Amanda Homann Pty Ltd	Collegial Insurance Services Pty Ltd	Gerotola Pty Ltd	James McLaren Pty Ltd
Andrew Borden	Commercial Risk Solutions Pty Ltd	Gibbscorp Pty Ltd	James Wilson Insurance Solutions Pty Ltd
Andrew Perros	Complete Risk Solutions Pty Ltd	Graeme E Huxley Pty Ltd	JM Insurance Services Pty Ltd
Antietam Financial Services Pty Ltd	Corvus Insurance Advisers Pty Ltd	Greg Arms	Joanne Day
Astute Insurance Services Pty Ltd	D&D Insurance Services Pty Ltd	Guzzy Pty Ltd	John Skidmore
Bay Insurance Solutions Pty Ltd	David Burroughs	Heathdale Insurance Services Pty Ltd	KLP Insurance Services Pty Ltd
BCRM Pty Ltd	D.R. Loades Enterprises Pty Ltd	I Marine & General Insurance Services Pty Ltd	KSLR Pty Ltd
Beaches Insurance Pty Ltd	DBA Insurance Risk & Management Services Pty Ltd	Indemnity Solutions Pty Ltd	Lewis Insurance Services Pty Ltd
Bresland Insurance Group	Doreen Insurance Solutions Pty Ltd	Insurance Advisernet Australia	Macquarie Insurance Services
Bygrave Insurance Consultants Pty Ltd	ERCJ Investments Pty Ltd	Insurance Advisernet Merimbula Pty Ltd	Mark Lee

2020/2021 SUPPORTERS CONT.

McDonald Insurance Solutions Pty Ltd	Petro Consulting Services	Shaun Standfield
McQueen General Insurance Pty Ltd	Professional Insurance Solutions Pty Ltd	Simon Elliot
Nathan Richards	R & C Ping Pty Ltd	Sound Insurance Services Pty Ltd
Navis Vitae Pty Ltd	R & R Insurance Advisers Pty Ltd	Steve Dymond
Neil Carter	RDC Insurance Advisers Pty Ltd	Sydney Risk Solutions Pty Ltd
Noah Insurance Pty Ltd	Restart Insurance Management Services Pty Ltd	Vantage Insurance Solutions Pty Ltd
Optimum Insurance Pty Ltd	Risk Advisory Australia Pty Ltd	Ventures Insurance Advisors Pty Ltd
Pace Insurance Pty Ltd	Sajmo Pty Ltd	Vince Insurance Professionals Pty Ltd
Pacific Insurance Solutions Pty Ltd	Sarah Farmborough	Vipul Kapur
Partenaire Solutions Pty Ltd	Scott Saunders Pty Ltd	Warwick Pratt Insurance Services Pty Ltd
Pender Insurance Holdings Pty Ltd	Sean McDermott	Westside Insurance Specialists Pty Ltd
Peter Thompson Insurance Pty Ltd	Shandit Pty Ltd	William Freitas
		Woodridge Insurance Services Pty Ltd



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FOUNDATION



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